

## **MORNING GLORY QUESTIONAIRE**

1. Do you own or rent a home?
2. Do you have a mortgage on your home?
3. Would you like to be debt-free in 2-7 yrs?
4. Would you like to establish a six-figure saving account in that same 2-7 yrs?
5. Do you own a business (Ask follow up questions)
6. Do you have young children?
7. Would you like your children to start in life debt-free with a six-figure account and own their home?
8. Do you have a retirement account outside of your 401k and pension?
9. Would you like our help in getting there?

## CCNA QUESTIONNAIRE

1. Do you have a like for Math and Science?
2. Are you comfortable using computers?
3. Would you like to make a six-figure and eventually a seven-figure income in the next two years?
4. Can you or your parents afford a \$460/quarter tuition? (This is not a joke!)
5. Do you think you could learn to teach others what you do?
6. Ever thought about owning your business?